



Guru Gobind Singh Indraprastha University
“A State University established by the Govt. Of NCT Delhi”
Sector 16-C, Dwarka, New Delhi – 110078



F. No.: GGSIPU/CCGPC/2023/ 597

3rd June 2023

Sub. Placement opportunity for B.Tech/BCA/B.com/MCA/MBA students of GGSIP University passing out in the year 2023 in the company “RAH Infotech Pvt Ltd”.

Dear Placement Officer,

Greetings from CCGPC, GGSIPU!!!

Please find below details of Placement opportunity for B.Tech/BCA/B.com/MCA/MBA students of GGSIP University passing out in the year 2023 in the company “RAH Infotech Pvt Ltd” for your reference and circulation to students to apply on given link by 5th June 2023:

Registration Link – <https://forms.gle/WJ13i7Fhb5CWks6i8>

Name of Company: RAH Infotech Pvt Ltd.

Role: Business development

Location: Okhla, Delhi

Eligibility: GGSIP University students of BTech/BCA/B.com/MCA/ MBA (sales & Mkt) passing out in year 2023 who wish to build their career in Business Development (Sales) profile.

Selection process:

- Interested students shall go through initial interview process to be conducted F2F or Virtual (Video conferencing). Preference would be F2F interview.
- Candidates having excellent communication, presentation skill shall be preferred.
- Selected candidates shall be given formal offer letter.

CTC: Between INR 3.0 – 4.0 LPA depending upon the skills and abilities of the students.

Bond: Lock in period would be 2 years.

Please find attached JD for more information.

LAST DATE FOR REGISTRATION IS 5th June 2023.

(Ms. Nisha Singh)
Training and Placement Officer,
CCGPC, GGSIP University

About Company –

RAH Infotech - We are India's fastest growing technology value added distributor and solutions provider in the Infra, Networking and Security domain. We are providing world class IT solutions to a large number of channel partners and corporates in India and SAARC countries. Headquartered in New Delhi, RAH Infotech is spread across 17 locations across India, Nepal, Singapore, UK and USA providing Comprehensive Information Management Solution including Networking, Information Security, Storage, Wireless/Wi-fi, Cloud Computing and IT Infrastructure Services. To know more about us, please visit <https://rahinfotech.com>.

Job Description

- Creating a new substantial market base for the IT security and Networking products through continuous visits & interactions
- Conducting market research to identify selling possibilities and evaluate customer needs.
- Actively seeking out new sales opportunities through cold calling, networking and social media
- Ability to grasp product knowledge/technology promptly with the approach to accept challenges in PRE SALES & POST SALES.
- Strong relationship-building skills & techno-commercial ability to ascertain client's requirements.
- Determining winning strategies by applying innovative ideas & offering valued added services/solutions to solve the client's trouble zone.
- Believe in being creative & innovative so that I can add value to the assigned work.
- Ability to interact in professional values & being reliable with all levels within and outside the company.
- Always have an approach to resolve/solve the problem for enhancing customer satisfaction.

Competence

- Ability to work in a team & build up brand recognition.
- Should be Self Driven & Motivated person with Can-Do Attitude
- Ability to take self-initiatives and be proactive.
- Ability to handle multiple tasks/responsibilities without compromising quality by prioritizing job profile.
- Strong sense of urgency & efficiency in meeting stringent deadlines.